Fișa de punctaj confom grilei CNATDCU (COMISIA DE ȘTIINȚE ECONOMICE ȘI ADMINISTRAREA AFACERILOR) pentru conferirea calității de conducător de doctorat și a atestatului de abilitare Candidat: CONF. UNIV. DR. MILOVAN-CILTA ANCA-MARIA

	Publicații Articole în reviste cotate ISI cu Scor de Influență Absolut (AIS) nenul	(maxim 10 artic	ole)					
Nr. crt.	Publicație	M (coeficient de multiplicare)	N (număr de autori cu afiliere în România)	AIS (Scor de Influenta Absolut)	Pi Punctaj	Web of Science Category/ Index/Cuartila(Q) (AIS)	Core economics	AIS > 0,1
1	Dobre, C., Milovan, A. M., Preda, G., Naghi, R. (2023). Post-purchase behaviour triggers in branded mobile shopping apps. Marketing Intelligence & Planning, ISSN 0263-4503, Vol. 41, Issue 3, pp. 344-359, https://doi.org/10.1108/MIP-08-2022-0357, WOS:000933174300001 Published APR 13 2023, Indexed 2023-03-02 Web of Science Categories BUSINESS- SSCI, https://www.webofscience.com/wos/wosco/full-record/WOS:000933174300001 Categoria de incadrare (Index JCR): Core Economics (Business)	10	4	0.656	4.592	BUSINESS/SSCI / Q2	1	1
2	Dobre, C., Milovan, A. M., Duţu, C., Preda, G., Agapie, A. (2021). The Common Values of Social Media Marketing and Luxury Brands. The Millennials and Generation Z Perspective. Journal of Theoretical and Applied Electronic Commerce Research, ISSN 0718-1876, Vol. 16, Issue 7, pp. 2532-2553, https://doi.org/10.3390/jtaer16070139, WOS: 000737562900001, Published DEC 2021 Indexed 2022-01-09 https://www.mdpi.com/0718-1876/16/7/139 https://www.webofscience.com/wos/woscc/full-record/WOS:000737562900001 Categoria de încadrare (Index JCR): Core Economics (Business)	10	5	0.685	4.110	BUSINESS/ SSCI / Q2	1	1
3	Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001 ISSN 0309-0566 eISSN 1758-7123 Published APR 26 2022 Indexed 2022-04-21 https://www.webofscience.com/wos/wosc/full-record/WOS:000782134700001 Categoria de incadrare (Index JCR): Core Economics (Business)	. 10	2	1.166	10,494	BUSINESS/SSCI/ Q1	1	1
4	Zeqiri, J., Koku, P.S., Dobre, C., Milovan, AM., Hasani, V.V. and Paientko, T. (2025), "The impact of social media marketing on brand awareness, brand engagement and purchase intention in emerging economies", Marketing Intelligence & Planning, Vol. 43 No. 1, pp. 28-49. ISSN 0263-4503 https://doi.org/10.1108/MIP-06-2023-0248 WOS:001268352500001 Published JAN 17 2025 Indexed 2024-07-22 https://www.webofscience.com/wos/woscc/full-record/WOS:001268352500001	. 10	2	0.656	5.904	BUSINESS/ SSCI / Q2	1	1
5	Petrescu, M.; Siqueira, J. R.; Dobre, C.; Mrad, S. B.; Milovan, A. M.; Kara, A. (2025). Social comparison and self-determination in luxury consumption motivations, Psychology & Marketing, vol. 42 (2), pp. 292-310. ISSN 0742-6046 eISSN 1520-6793 https://doi.org/10.1002/mar.22126 WOS:001326578800001 Published FEB 2025 Indexed 2024-10-11 https://www.webofscience.com/wos/woscc/full-record/WOS:001326578800001	10	2	1.702	15.318	BUSINESS/ SSCI / Q1	1	1
6	Milovan, A.M.; Dobre, C; Moisescu, O. (2025). Boosting brand behavioral intentions via integrated explicit product placements in podcasts, Journal of Business Research, vol. 189, 115129 ISSN 0148-2963 eISSN 1873-7978 https://doi.org/10.1016/j.jbusres.2024.115129 WOS:001394936700001 Published FEB 2025 Indexed 2025-01-19 https://www.webofscience.com/wos/woscc/full-record/WOS:001394936700001	. 10	3	2.099	16,792	BUSINESS/ SSCI / Q1	1	1
	Total A. 1,		19		57.210		6	6
	* calcul Punctaj final = M x [1 - (N-1) x 0,1] x AIS						•	

	* calcul Punctaj final = $M \times [1 - (N-1) \times 0,1] \times AIS$			
A.L.	l'addicatii la cidituri de prestigiu nuernational si la alte edituri natio	nale		
A.2.1	Capitol în carte publicată la o editură internațională din Anexa 1 (puncț	taj individual 0,25/N)		
	Publicație	N (număr de autori)	Pi	Punctaj final
	Total A.2.1.			
	Total A.2.1. lust in calcul			
A.2.2	Carte publicată la o editură națională sau internațională, altele decât în	Anexa 1 (punctai individual 0,2/N	()	



	Publicație	N (număr de autori)	Pi	· Punctaj final
	Dobre, C., Milovan, A. (2019), Marketing online şi social media. Călătorie în lumea virtuală a marketingului. Editura CH. Beck, Bucuresti, ISBN: 978-606-18- 0842-7	2	0.200	0.100
-				
	Total A.2.2. Total A.2.2. lust in calcul			0.100
A2.3.	Articol in volume ISI Proceedings (punctaj individual 0,1/N)			
	Publicație	N (număr de autori)	Pi	Punctaj final 0.000
	Total A.2.3. Total A.2.3, luat in calcul			
	Total A.2. (maxim posibil) TOTAL PUNCTAJ PUBLICATILO	2)		0,100 \$7,310
В.	Citări în reviste cutate ISI cu scor de influență absolut (AIS Citare	AIS	Cuartila(O)	Ci
1	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în: Sahut, J.M., Laroche, M., Braune, E. (2024)Antecedents and consequences of fake reviews in a marketing approach: An overview and synthesis. Journal of Business Research, Vol. 175. https://www.sciencedirect.com/science/article/pii/S0148296324000766?via%3D ihub WOS:001218571600001	Q1 în 2023 (JCR 2024) (BUSINESS – SSCI)	AIS 2.099 (JCR 2024)	1
2	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în: Shin, S., & Xiang, Z (2023). Effect of orline review comment recency on information processing: interaction between overall and recently posted individual ratings, Journal of Hospitality Marketing & Management, https://doi.org/10.1080/19368623.2023.2279166 WOS:001105653000001	Q1 în 2023 (JCR 2024) (HOSPITALITY, LEISURE, SPORT & TOURISM - SSCI)	AIS 2.070 (JCR 2024)	1
3	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în: Zhang, Z., Li, Y., Li, H., Zhang, Z. (2022). Restaurants' motivations to solicit fake reviews: A competition perspective, International Journal of Hospitality Management, Vol. 107. https://doi.org/10.1016/j.ijhm.2022.103337 WOS:000886053500014	Q1 în 2023 (JCR 2024) (HOSPITALITY, LEISURE, SPORT & TOURISM - SSCI)	AIS 1.840 (JCR 2024)	1
4	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în:Welch, E.G. & Galvan, J.M. (2024). Fifty years of deceptive marketing research: A systematic review and future research agenda. Psychology & Marketing. https://doi.org/10.1002/mar.22085	Q1 în 2023 (JCR 2024) (BUSINESS– SSCI)	AIS 1.702 (JCR 2024)	1
5	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în: Amos, C. & Zhang, L. (2024). Consumer reactions to perceived undisclosed generative AI usage in an online review context. Telematics and Informatics. https://doi.org/10.1016/j.tele.2024.102163	Q1 în 2023 (JCR 2024) (INFORMATION SCIENCE & LIBRARY SCIENCE – SSCI)	AIS 1.626 (JCR 2024)	1
6	Lucrare citată: Dobre, C., Milovan, A. M., Preda, G., Naghi, R. (2023). Post- purchase behaviour triggers in branded mobile shopping apps. Marketing Intelligence & Planning, ISSN 0263-4503, Vol. 41, Issue 3, pp. 344-359, https://doi.org/10.1108/MIP-08-2022-0357, WOS:000933174300001, citat în: Huang, T. (2023). Using SOR framework to explore the driving factors of older adults smartphone use behavior. Humanities and Social Sciences Communications, 10(1), 1-16. https://doi.org/10.1057/s41599-023-02221-9 WOS:001083962700009	Q1 în 2023 (JCR 2024) (SOCIAL SCIENCES, INTERDISCIPLIN ARY – SSCI)	AIS 1.084 (JCR 2024)	1



7	Lucrare citată: Dobre, C., Milovan, A. M., Dutu, C., Preda, G., Agapie, A. (2021). The Common Values of Social Media Marketing and Luxury Brands. The Millennials and Generation Z Perspective. Journal of Theoretical and Applied Electronic Commerce Research, ISSN 0718-1876, Vol. 16, Issue 7, pp. 2532-2553, https://doi.org/10.3390/jtaer16070139, WOS: 000737552900001, https://www.mdpi.com/0718-1876/16/7/139, citat în: Lee, C. and Lee, E. H. (2024) Evaluation of urban nightlife attractiveness for Millennials and Generation Z. Cities, Vol. 149, p. 104934. https://doi.org/10.1016/j.cities.2024.104934 WOS:001222430500001	Q1 în 2023 (JCR 2024) (URBAN STUDIES – SSCI)	AIS 1,355 (JCR 2024)	1
8	Lucrare citată: Petrescu, M.; Siqueira, J. R.; Dobre, C.; Mrad, S. B.; Milovan, A. M.; Kara, A. (2025). Social comparison and self-determination in luxury consumption motivations, Psychology & Marketing, vol. 42 (2), pp. 292-310. https://doi.org/10.1002/mar.22126 WOS:001326578800001, citat în: Essiz, O., Senyuz, A. and Yurteri, S. (2025), The Dark Side of a Big Smile: Detrimental Effects of Smile Intensity on Luxury Brand Advertising Effectiveness. Psychology & Marketing. https://doi.org/10.1002/mar.22189 WOS:001419106800001	Q1 în 2023 (JCR 2024) (BUSINESS–	AIS 1.702 (JCR 2024)	1
9	Lucrare citată: Dobre, C., Milovan, A. M., Duţu, C., Preda, G., Agapie, A. (2021). The Common Values of Social Media Marketing and Luxury Brands. The Millennials and Generation Z Perspective. Journal of Theoretical and Applied Electronic Commerce Research, ISSN 0718-1876, Vol. 16, Issue 7, pp. 2532-2553, https://doi.org/10.3390/jtaer16070139, WOS: 000737562900001, https://www.mdpi.com/0718-1876/16/7/139, citat în: Teerakapibal, S. and Thongmak, M. (2025), "How to attract image-conscious consumers? Brand names vs new collections", European Journal of Marketing, Vol. ahead-of-print. https://doi.org/10.1108/EJM-09-2023-0673 WOS:001446688500001	Q1 în 2023 (JCR 2024) (BUSINESS – SSCI)	AIS 1.166 (JCR 2024)	l
10	Lucrare citată: Petrescu, M., Kitchen, P., Dobre, C., Ben Mrad, S., Milovan-Ciuta, A., Goldring, D. and Fiedler, A. (2022), "Innocent until proven guilty: suspicion of deception in online reviews", European Journal of Marketing, Vol. 56 No. 4, pp. 1184-1209. https://doi.org/10.1108/EJM-10-2019-0776, WOS:000782134700001, citat în: Borghi, M. & Ratcharak, P. (2025). Deceptive Minds in Digital Spaces: The Influence of the Dark Triad on Posting Fake Online Reviews. Psychology & Marketing, https://doi.org/10.1002/mar.22212, WOS:001451487700001	Q1 în 2023 (JCR 2024) (BUSINESS–	AIS 1.702 (JCR 2024)	1
	Notă: TOTAL PUNCTAJ CITARI (C) Notă: Als și Q disponibile https://ucfiscdi/gov.ro/scientometrie-baze-de-date Journal Chadon Reports 2023 - JCR 2023 (dipa unite 2024)			10.000

BOOK OF THE STATE	Punctai minim	Punctaj obtinut
Punctaj publicații (P)	P ≥ 2	57.310
Punctaj citări (C)	C ≥ 1,2	10,000
Punctaj final (S)	S ≥ 4	62,310
Număr articole ISI cu AIS nenul	4	
Număr articole ISI cu AIS > 0,15	2	(
Număr articole ISI publicate în Core Economics & Infoeconomics	2	
a) du cele mixen lo autore candidatin ten control profesor universitar, cercetător științific l și abilitare, trebuie indeplinită una din următoarele condiții: proprogram operațiani de cerceta, cu accepta proprogram operațiale de site, cu accepta proprogram operații a site de site, cu accepta proprogram op		

Timişoara, 26.03.2025

Conf. univ. dr. Milovan-Ciuta Anca-Maria

DIRECTOR \$COALĂ DOCTORALĂ E.A.A. PROF.UNIV.DR. \$TEFEA PETRU

DIRECTOR CSUD PROF.UNIV.DR. SAVA FLORIN ALIN